Your Whole Appearance Depends upon Your Hair

Without beautiful, well-kept hair, you can never be really attractive. Soft, silky hair is the most ALLURING CHARM any woman can possess.

It makes the plainest features appear soft and sweet. Fortunately, beautiful hair is no longer a matter of luck. You, too, can have beautiful hair if you shampoo it properly.

PROPER shampooing is what makes it soft and silky. It brings out all the real life and lustre, all the natural wave and color and leaves it fresh-looking, glossy and bright.

When your hair is dry, dull and heavy, lifeless, stiff and gummy, and the strands cling together, and it feels harsh and disagreeable to the touch, it is because your hair has not been shampooed properly.

While your hair must have frequent and regular washing to keep it beautiful, it cannot stand the harsh effect of ordinary soaps. The free alkali in ordinary soaps soon dries the scalp, makes the hair brittle and ruins it.

That is why thousands of women, everywhere, now use Mulsified cocoanut oil shampoo. This clear, pure and entirely greaseless product brings out all the real beauty of the hair and cannot possibly injure. It does not dry the scalp or make the hair brittle, no matter how often you use it.

If you want to see how really beautiful you can make your hair look, just follow this simple method.

A Simple, Easy Method

FIRST, wet the hair and scalp in clear, warm water. Then apply a little Mulsified cocoanut oil shampoo, rubbing it in thoroughly all over the scalp, and all through the hair. Two or three teaspoonfuls will make an abundance of rich, creamy lather. This should be rubbed in thoroughly and briskly with the finger tips, so as to loosen the dandruff and small particles of dust and dirt that stick to the scalp.

After rubbing in the rich, creamy Mulsified lather, give the hair a good rinsing. Then use another application of Mulsified, again working up a lather and rubbing it in briskly as before.

After the final washing, rinse the hair and scalp in at least two changes of clear, fresh, warm water. This is very important.

Just Notice the Difference

YOU will notice the difference in your hair even before it is dry, for it will be delightfully soft and silky. The entire mass, even while wet, will feel loose, fluffy and light to the touch and be so clean it will fairly squeak when you pull it through your fingers.

After a Mulsified shampoo you will find your hair will dry quickly and evenly and have the appearance of being much thicker and heavier than it really is.

If you want to always be remembered for your beautiful, well-kept hair, make it a rule to set a certain day each week for a Mulsified cocoanut oil shampoo. This regular weekly shampooing will keep the scalp soft and the hair fine and silky, bright, fresh-looking and fluffy, wavy and easy to manage.

You can get Mulsified cocoanut oil shampoo at any drug store or toilet goods counter, anywhere in the world. A 4-ounce bottle should last for months.

Mulsified

REG. U.S. PAT. OFF.

Cocoanut Oil Shampoo

More than a Shampoo

it's "BEAUTY INSURANCE"

Mail This *Coupon and* Try it FREE 26M-49

THE R. L. WATKINS COMPANY
1276 West 3rd Street, Cleveland, Ohio

Please send me a generous supply of "Mulsified" FREE, all charges paid. Also your booklet entitled "Why Proper Shampooing is BEAUTY INSURANCE."

Name . . . . . .

Address . . . . . .

City or Town . . . . . *State* . . . . .